

# TELECOM LEGAL, FINANCE & REGULATORY Forum

## AGENDA

Monday - Tuesday Nov 07&08,2022 (+1200)

Holiday Inn, Suva, FIJI

<https://www.pita.org.fj>

This two-day Telecom Legal, Finance and Regulatory Forum is a forerunner for the PITA Strategy Forum and PITA/ITU Smart Islands for Pacific; on 09 – 11 November. Refer to the agenda for the Strategy and Smart Islands for Pacific

## Day 1 : Monday, November 07

TIME	SESSION DETAILS
08:50 AM 10m	Welcome notes Lali 1
	<b>LEGAL FORUM</b>
09:00 AM 1h 30m	Current Legal topics and challenges for corporate and disruptive technologies Lali 1  Presentations and exchange on issues and challenges facing the telecoms legal managers and corporate organisations in the disruptive technologies and new reality Speakers and topics to be added
10:30 AM 30m	Tea
11:00 AM 1h 30m	Legal frameworks in the era of cloud and virtual telecommunications landscape Lali 1  Session to discuss and update on Laws and Regulations Governing the Cloud Computing Environment, imposed responsibilities to cloud computing tenants, providers and industry, discussing the legal issues, especially those related to the data collected, stored, processed and sovereignty.

12:30 PM

Lunch

2hrs

CFO Finance Conference

02:00 PM

Business & Asset and Valuations

1h

Lali 1

Telecom Business and Asset Valuations Methodologies. Overview of Discounted Cash Flow (DCF), WAAC + Building Block Model, Hybrid Valuation Methods, Net Replacement Cost Method, Deprival Value (DV), Net Realisable Value (NRV), Subscriber Value and other approaches.

Mobile 5G Spectrum valuation and auctions.

03:00 PM

Analytics & Business Intelligence

45m

Lali 1

Introduction to Data Science and Analytics. How to use advanced analytics for business intelligence. Key tools and methods for data analysis. Case studies and examples

03:45 PM

Tea

30m

04:15 PM

Finance Relevance: Trends in telecom industry

45m

Lali 1

New technologies and impact on telecom companies from strategic perspective.

Improving asset investments performance.

Capital raising and funding models.

05:00 PM

Flash Talks: Trending finance topics

45m

How to your bills look and impact on marketing strategy

Best practices in risk management for disaster planning from CFO

CFO career tips from Global Telecom Executive

## Day 2 :Tuesday, November 08

TIME	SESSION DETAILS
08:45 AM 15m	Reviews of Day 1 topics Lali 1
09:00 AM 1h 30m	CFO Conference: Forecast Modelling for Finance Lali 1  Overview and development of intelligent machine learning forecast models for financial and network traffic forecasting. Modelling scenarios and variation for risk management. Examples of implantations
10:30 AM 30m	Tea  <b>REGULATORY DIALOGUE Session</b>
11:00 AM 45m	Cost models Lali 1  Overview of case studies around benefits and insights gathered from operator cost models and retail market price elasticity studies done in those markets.
11:45 AM 45m	Telecom Dispute Management and Dispute resolution Lali 1  Educational session with focus on dispute management in the telecom sector covering current resolution methods and future directions. Disputes between service providers, regulatory disputes, customer disputes as well as ITU based best practices and approaches. Dispute Resolution Techniques, Key Considerations in Dispute Management, Roles in Dispute Resolution, Dispute Management Process.
12:30 PM 2h	Lunch

02:00 PM

## Best Practices for Regulatory

1h 30m

Lali 1

Cont'd education session will focus on best approaches and practices to key regulatory functions and roles in the new normal, to include topics such as national resources, licensing, auction, and more

03:30 PM

Tea

30m

04:00 PM

## Dialogue - Bridging the Gaps

46m

Lali 1

Dialogue on typical questions requiring industry harmonisation, finding common grounds and working together focusing on benefits, and sustainability of shared goals for development.

Questions to be posted shortly

Evening - Social networking event

Refer to the Agenda for the PITA Strategy Forum & ITU/PITA Smart Islands for Pacific, to be held on 09-11 November after this two day fore-runner event